

Frequently asked questions

How do I become a 2013 Purchasing Co-op Vendor?

First, you will need to fill out our vendor application and return it with a one-time fee of \$35. This will put you into the bid distribution list. Once you have received and participated in a bid, you then have the chance to become an awarded vendor. Filling out the vendor application DOES NOT automatically make you an awarded vendor.

What if products I offer are not listed on the vendor application?

Write in what products you offer and the coop will make the determination or select our General Supplies or Instructional Supplies proposals. The General Supplies and Instructional Supplies proposals are our largest catalog discount proposals. General Supplies is broken up into various categories with most vendors fitting into Gen. Supplies – General merchandise. Instructional Supplies includes vendors who offer products from awards and trophies to earthworms to books and other curriculum materials.

Why is it called 2013?

Region 20 and Region 13 entered into a purchasing cooperative to provide better pricing by pooling the purchasing power of the districts in San Antonio, Austin, and surrounding areas.

What kind of bids do you offer?

The Coop sends out line item and catalog discount proposals in regular intervals throughout the year. The coop will use line item proposals to secure the best pricing on specific items for our districts. Line item proposal pricing is held for a short window, typically three months.

The catalog discount proposals provide a way to provide a large pool of vendors for member districts. In these proposals, a discount percentage off your catalog is requested to be held for a period of a year so that districts may order in-between line item offerings and to purchase items not bid in line item proposals.

Where can find proposals or previous awards?

You can find available proposals at the Open Bids page on www.esc20.net. If you need previous award info such as pricing or brands, it can be found at the Awarded Bids page.

When will proposals be made available?

A schedule of proposals can be found on the purchasing webpage. Depending on category, proposals can go out once, twice (Art, Office, Custodial Supplies) or up to four times a year (Paper Supplies).

Is Region 20 associated with TCPN or TIPS?

Region 20 has partnered with TCPN and TIPS in order to help maximize buying power and vendor selection with districts across the state.